

الشركة الوطنية العمانية للهندسة والاستثمار (ش.م.ع.ع)
Oman National Engineering & Investment Co. (S.A.O.G)

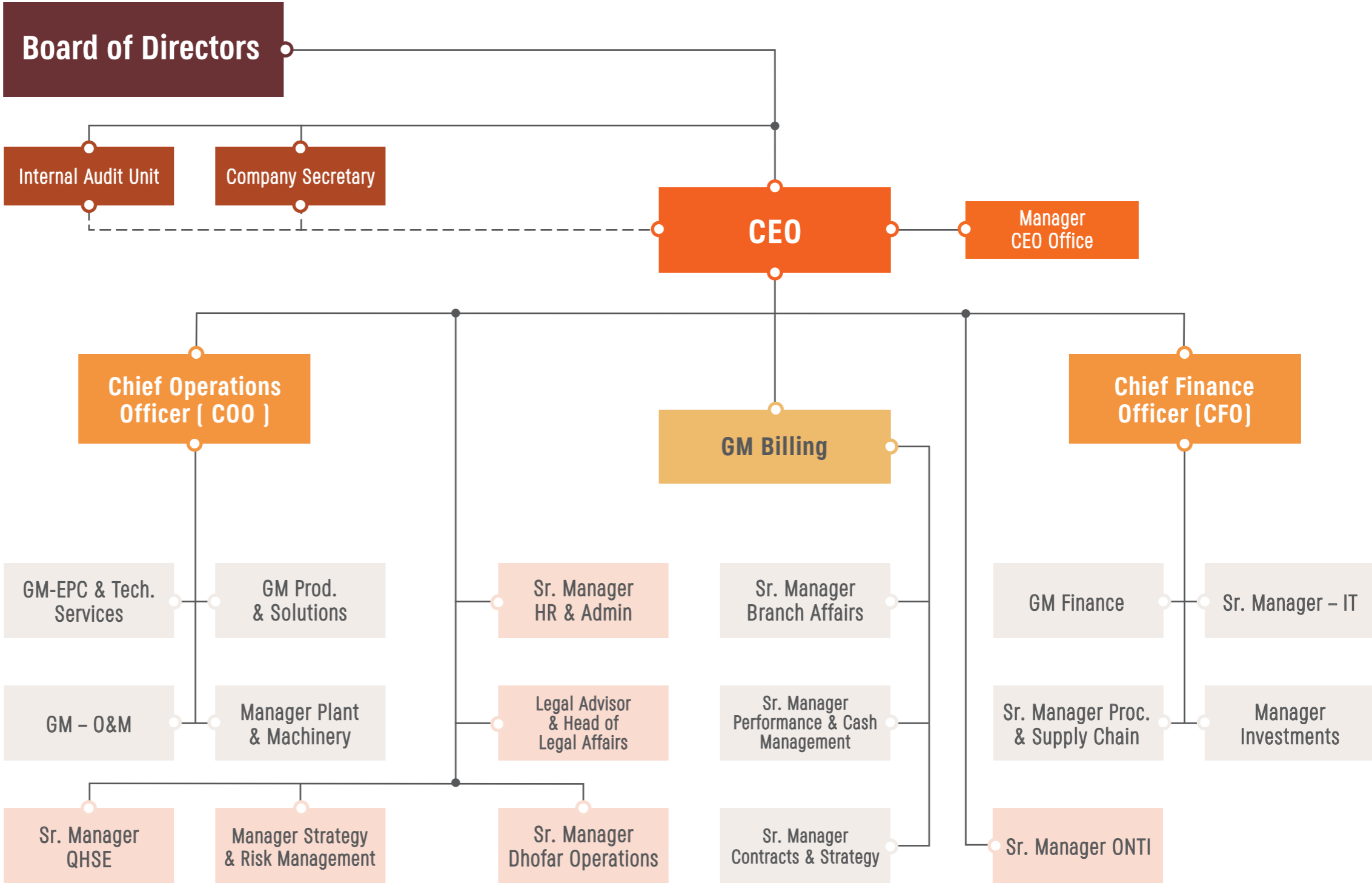


Company
Profile 2019

**MAKING GROWTH
A SURE THING**

Company Structure

As of October 2018.



The CEO Speaks

As a diversified company in multiple sectors, we continue to aggressively take on new challenges, meet customer expectations, and contribute to society while growing as a company with our employees.

Our success as a business cannot be measured solely by financial performance and we recognize that our reputation for conducting business with integrity and respect is equally critical.

Our team is backed up with highly qualified and motivated professionals. We are proud of our reputation, which continues to grow, for the delivery of high-quality project solutions on time and safely with no harm to people and the environment.

We are an organization rooted deeply with a vision to march ahead and strengthen an already established name for quintessential heights in Oman.

Dr. Rashid Mohamed Al-Ghailani



About ONEIC

ONEIC stands tall since the year 1978 in the field of Investment, Engineering and Utility services. The year 1978 marked a prestigious era in the history of The Sultanate with the inception of Oman National Engineering and Investment Co. (S.A.O.G). The company was established to manage the Rural Electricity System for the Ministry of Electricity and Water.

Paving its path towards unparalleled success and immense customer satisfaction, we have created a niche in the industry by serving hundreds and thousands of customers. We are an organization which is pillared strongly with a vision to forge ahead and strengthened an already established name for quintessential heights in Oman.

The company re-positioned itself in diverse competitive global business. With experience and credibility spanning over 40 years, our diffuse presence through over 80+ offices across the Sultanate and accessible reach makes us approachable.

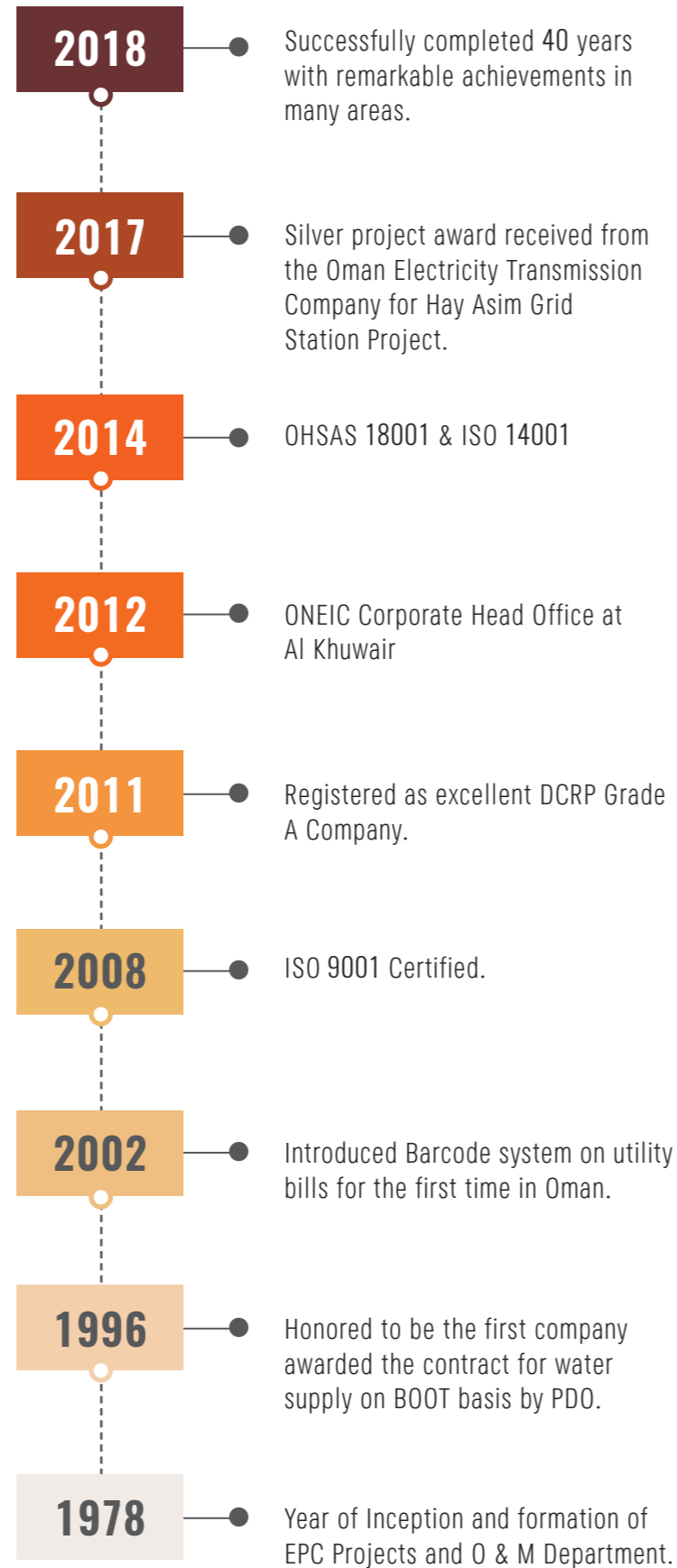
With immense confidence, we claim that we have marked the industry with our unprecedented foot-prints!

"The year 1978 marked a prestigious era in the history of The Sultanate with the inception of Oman National Engineering and Investment Co."



Our Journey

From the year of inception until remarkable 40 years later.



Profit Centers

1. EPC Projects

A step towards realizing the goal of excellence, service and credibility- The EPC Division of ONEIC came into being in the year 1978.

ONEIC started its endeavour by being a dynamic, multi-discipline company providing innovative, technology-led solutions in Electricity, Water and Communication Sectors to meet the infrastructure challenges in the rapidly growing Sultanate.

We are Competent in undertaking multiple Projects in parallel and delivering them well within the stipulated timelines without any compromise in terms of Quality and HSE. Having dedicated line managers for power generation, transmission and distribution projects, we are able to enhance the performance of our projects.

Our Sub-Divisions

- EPC Projects
- Testing & Commissioning
- MEP
- Bills Collection
- Civil



Our Core Competencies

Grid-Stations	Sub-Stations
Feeder Projects (OHL & U/G) (11 KV, 33 KV and 132 KV)	SCADA (Supervisory Control & Data Acquisitions)
Civil Works	Water projects
Water Supply Schemes and Water Network	Power Projects

2. Billing

The Billing Division of ONEIC came into being in the year 1997. The division not only looked at contributing to Utility Services but has also been playing a key role in collection factoring and non-factoring services, thereby being a key-supporter in the economic power grid of Oman.

With state-of-the-art technology at the helm of affairs, we excel with a growth rate of almost 8%. We have a well-defined Billing Operation section, Cash Management Section and Recovery Section all manned with a highly skilled and meticulous staff of over 1287 people.

Today, we proudly declare that we have covered almost 290,000 square kilometres area of The Sultanate of Oman and have been serving more than 1,000,000 customers.



A Highlight of our focus-services

- *Meter Reading*
- *Bills Processing & Printing*
- *Bills Delivery*
- *Bills Collection*
- *Omantel Collection*
- *BILL & PAY (Bill & Payment solutions)*
- *ONEIC Mobile App*
- *ONEIC Web Base Payment*
- *KIOSK Collection*
- *Digital Meters Supply & Installation*

3. Investment

The year 2012 marked another prestigious era in the history of ONEIC with the inception of the Investment Division. The division looks into investment-related activities and looks at exploring new areas of investment.

Riding high on the boom in Real Estate and other Infrastructural projects, ONEIC forayed into the field of EPC and Civil Projects with an aim of bringing about another revolutionary chapter in the history of its successes, backed by our commitment to the quality.

The success thus marked has been with projects like *Salalah*, *Misfah* and *Ghala*, which speak of ONEIC as the one-stop solution of providing all infrastructural facilities in a package, matching all customer requirements.



“With state-of-the-art technology at the helm of affairs, we excel with a growth rate of almost 8%”

4. Oman National Training Institute (ONTI)

Oman National Training Institute was established in 2009 and it is a national Omani institute in Muscat under the supervision of the Ministry of Manpower. Oman National Training Institute is a subsidiary of ONEIC.

ONTI specializes in providing training and consulting solutions for the public and private sectors.

It offers numerous courses in engineering, Project Management, Leadership, Human Resources, Administration and Sales and Marketing.

We believe in developing human resources and building effective human leadership in various fields as management, marketing, banking, communications, services and productivity through creating a remarkable and dynamic environment for communication between its multi-cultural experts and dedicated experience for customer service.

ONTI believes in offering the highest quality of training programs. It also provides the highest level of service and provides candidates from

different International, Regional and Local Institutions the best training programs that meet their needs. We continue developing courses and training programs to match the current trends in all fields and also provides highly qualified professionals and academic lecturers.

“ONTI specializes in providing training and consulting solutions for the public and private sectors ”



5. Products & Solutions

Driven towards identifying the emergent needs of the market and understanding the end-customer expectations and supply tandems, the Business Development Division went through a complete makeover.

The inspiration which ignited the wings of development was first known as 'Electrical Marketing Department', shortly followed with an addition of Mechanical Marketing dynamics.

Together these departments expanded and came to be known as Products and Solutions Divisions, what we know them of today.

"The inspiration which ignited the wings of development was first known as 'Electrical Marketing Department'"



Solutions offered in Electrical and Mechanical Engineering

- *Tariff & Power Quality Metering systems*
- *Metering and SCADA panels*
- *Medium and High Voltage Switchgear*
- *LV & Medium Voltage APFC products*
- *Energy Management Systems (EnMS)*
- *Current and Voltage Transformers*
- *Custom built Outdoor switchgear*
- *Control & Relay panels*
- *Manhole Covers for Sewerage and Water*
- *Water and Flow Meters*
- *HDPE and DI Pipes & Fittings*
- *GeoGrids (Geo Synthetics)*

6. Operation & Maintenance

The division provides operation & maintenance support, full-service delivery across a variety of market sectors all over Sultanate of Oman.

In addition, we deliver long-term, turnkey operations and maintenance services, under agreements similar to Build Operate & Own (BOO), for water generation and distribution and wastewater utilities.

We work systematic, cost-effective, transparent processes to maintain, operate and upgrade facility assets to reduce overall life-cycle maintenance costs.

We want to be leaders among the operation & maintenance companies by providing enhanced quality services and long-term relationship to our esteemed customers.

We want to pursue business through innovation and technology with integrating honesty, integrity, and business ethics in our services.



We are a technically qualified company in the region and in view of its expertise in guiding position for the management of complete operation and maintenance services of _____

- *Desalination Plants & Power Plants*
- *Sewage Network system and STP's*
- *Pipeline System*
- *Water Distribution Network for various utilities*
- *Various prestigious structures*
- *BMS, HVAC, Civil Works and Plumbing in Palaces & Hospitals*
- *Buildings and Medical Equipments in hospitals.*
- *Infrastructures like educational institutions that include colleges & Universities.*

7. Quality, Health, Safety & The Environment

Quality Health Safety & Environment (QHSE) Department is committed to conducting our business to the highest standards of health, safety and the environment of our employees, contractors and the society.

We ensure in implementing on prevention guiding ideology using the PDCA management method. We are certified for the International Integrated Management System (9001:2015, 18001:2007, and 14001:2015) which aims in fulfilling both National and International standards.

QHSE believes that all accidents and occupational health hazards can be prevented through systematic analysis and control of risks and by providing appropriate training to employees, contractors, subcontractors and communities.

Responsibilities of the Department

Strong Customer Focus

Process approach
(Processes managed as a system)

Understanding the health and safety issues faced by the employees and their potential impacts

Identifying Health and Safety risks and associated legal requirements

Protection of the environment in the Sultanate of Oman



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