

COMPANY PROFILE

M/s ASSARAIN INTERNATIONAL TRADING & CONTRACTING Co. LLC

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A MEMBER OF

مجموعة شركات سعيد بن سالم الوهبي

SAID SALEM AL-WAHAIBI GROUP OF COMPANIES



MEMBER OF SSW GROUP

SAID SALEM AL-WAHAIBI GROUP OF COMPANIES



SSW GROUP - HEAD OFFICE BUILDING AT MSQ

CONTENTS

- ❑ Strategic Plan
- ❑ AICC Prospects
- ❑ Performance Highlights
- ❑ Manpower
- ❑ Process Improvements
- ❑ Summary

STRATEGIC PLAN



VISION

To be a Reliable and
Trusted Construction
House in Oman



MISSION

To Strive for Excellence and be committed to:

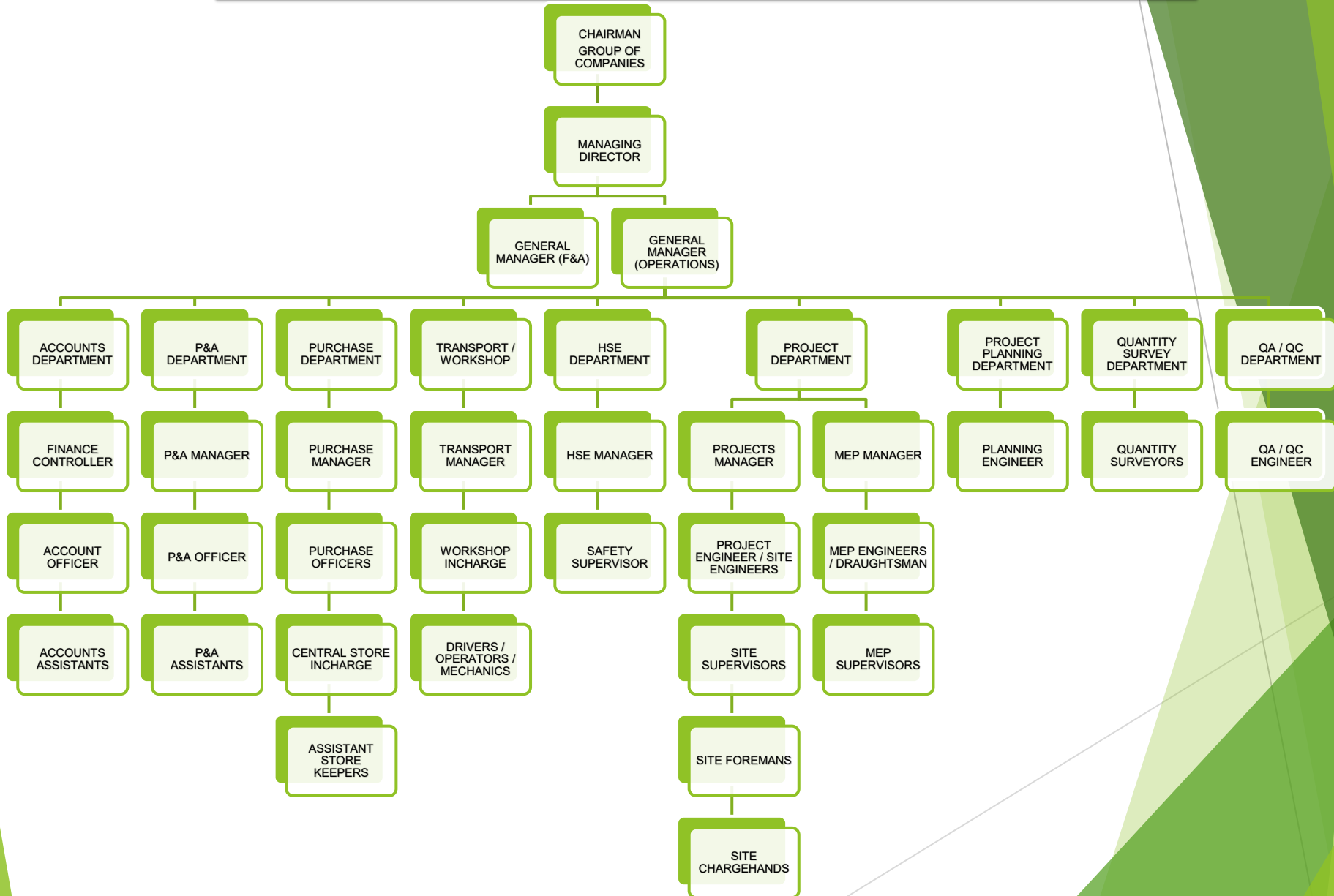
- Ensuring Quality
- Ensuring Reliability
- Timely Completion
- Providing Value Addition to the Customers
- Having Cost Effective Systems and Processes
- Delivering Solutions to the Customers



ASSARAIN INTERNATIONAL TRAD & CONT. CO. LLC

- ❑ **Offering Integrated Construction and Maintenance Services.**
- ❑ Assarain International Trading & Contracting Co. LLC (AICC) is where the roots of Assarain Group lie. AICC's business is the construction of residential, commercial and industrial buildings.
- ❑ Company has successfully completed several projects for the Government, leading commercial organizations and high quality residential apartments for the private sector. It's work has included offices, restaurants, mosques and a complete residential township among others, as well as some of the most luxurious villas in the Sultanate. Notable projects include the Hay Al Rahbah residential Hatat Complex at Wadi Adai.
- ❑ **AICC developed into an independent company in 1994.** External Clients were given up in favour of exclusive projects for the Assarain Group. These are executed based on turnkey basis, from site selection through to design and construction.
- ❑ Company has different departments, each pertaining to an aspect of it's work, from quantity survey to purchase, finance and administration. AICC has it's own carpentry workshop, welding workshop, plant & vehicle maintenance workshop and transport department. It's technical expertise is reflected in it's own electrical and mechanical division.
- ❑ A construction company and a part of leading business group in operation for more than 40 years in Oman. One of the leading property developers involved in various prestigious real estate projects, residential cum commercial buildings, filling stations, health centers, villas and town houses. Registered as **Excellent Grade company in Tender Board, PDO and various Ministries and Government Authorities. Work specialization in all types of turnkey projects.**

ORGANIZATION CHART



TOP MANAGEMENT

S. NO.	Name	Designation
1	Mr. Salem Said Al Wahaibi	Chairman
2	Mr. Alok R Verma	Chief Operating Officer
3	Mr. R S Satarawalla	Chief Finance Officer
4	Mr. RHJ Rosario	Chief Strategy Officer
5	Mr. Mazin Said Al Wahaibi	Managing Director
6	Mr. Ali Salem Abdullah Al Wahaibi	General Manager (F&A)
7	Mr. Aseem Ahuja	General Manager (Operations)
8	Mr. Vijay Mithani	Finance Controller

MANPOWER

- Technical Staff : 50 No
- Office Staff : 25 No
- Skilled Workers : 450 No
- Unskilled Workers : 200 No



AVAILABLE PLANT & MACHINERIES

□ Equipment

Description	Number
<u>Machineries</u>	
CAT 320 Excavator	3
CAT Shovel 950 F	2
CAT Shovel 950 H	1
JCB	3
Bobcat S 130	3
Bobcat Caterpillar	1
Grove Crane RT 60S	1
Toyota Forklift	1
JCB Load all	2

AVAILABLE PLANT & MACHINERIES

Equipment

Description	Number
<u>Mixer Machines</u>	
Winget Mixer Machine	2
Benford Mixer Machine	2
Leb Mixer Machine Medium	1
Silla Mixer Machine	4
Esquire Mixer Machine	3
<u>Dumpers</u>	
Thwaites Dumper	4
Silla Dumper	1
Benford Dumper	2
Winget Dumper	2

AVAILABLE PLANT & MACHINERIES

Equipment

Description	Number
<u>Tower Crane & Hoist</u>	
Zoomlion	3
Potain	2
Esquire Tower Lift	6
<u>Roller & Plate Compactor</u>	
JCB Roller Compactor	3
Wacker Roller Compactor	4
Wacker Plate Compactor	2
Dynapac Plate Compactor	3
PCX 400 Plate Compactor	2

AVAILABLE PLANT & MACHINERIES

Equipment

Description	Number
<u>Generator</u>	
Robin Generator RGX 3510	3
Wacker Generator GV 5000A	2
Caterpillar Generator 256KVA	1
<u>Vibrators</u>	
Dynapac Vibrator	5
Robin Vibrator	3
<u>Air Compressor</u>	
Ingersoll Rand Air Compressor	2
<u>Cutting & Bending Machine</u>	
Simpedil Bar Bending Machine	3
Simpedil Bar Cutting Machine	3

KEY CLIENTS

- Late Lt. Col. Said Salem Al Wahaibi & Family
- Royal Academy of Management (RAM)
- Muscat Overseas
- Al Tamman Establishment
- Al Khonji Group of Companies
- Nasser Bin Abdullatif Alserkal Est.
- Shell Marketing LLC
- Ministry of Health
- Ministry of Defence
- Al Batina Enterprises
- Al Ghadeer Investment
- Fawaz Khaled Hamud Mubark Bourisly
- Strabag Oman LLC
- Kalhat Trad. Services
- Assarain Concrete Products
- Cluttons & Partners LLC
- Assarain Frozen Food

KEY CONSULTANTS

- ❑ Engineering Innovation Design and Consultancy
- ❑ Arab Engineering Bureau
- ❑ Nadan Engineering & Consultancy
- ❑ Kadri Consultant / Design Unit Consultant
- ❑ Semac & Partners LLC
- ❑ Vision Engineering Consultant
- ❑ EHAF Consulting Engineers LLC
- ❑ AL Fajer Engineering Consultants
- ❑ Al Waha, Dubai/ Abu Dhabi
- ❑ Gulf Engineering, Muscat
- ❑ Oman Engineering Services
- ❑ Majan Engineering Consultants
- ❑ Abu Al Enen Group
- ❑ Capital Engineering Consultancy
- ❑ Module Engineering Consultancy
- ❑ Mazaya Engineering Consultancy
- ❑ Kamal Ismail, Muscat

MAJOR ONGOING PROJECTS

- ❑ Construction of Residential & Commercial Building at Bausher – USD 4.24 Million
- ❑ Construction of Three Town Houses on Plot No.110 at Bausher – USD 0.83 Million
- ❑ Construction of Residential & Commercial Building on Plot 105 at Bausher – USD 2.67 Million
- ❑ Construction of Private Villa for Mr. Hamad Hamood Abdul Aziz Al Balushi – USD 2.96 Million

MAJOR COMPLETED PROJECTS

- ❑ Hatat Complex- B at Wadi Adai – USD 18.20 Million
- ❑ Construction of Residential / Commercial Building at Al Khuwair – USD 14.30 Million
- ❑ Construction of Barka Grand Center & WOW Cinema at Barka – USD 13.00 Million
- ❑ Construction of International School at Seeb – USD 11.83 Million
- ❑ Villa for Mr. Mohammed Said Al Wahaibi at Jalmoud – USD 6.86 Million
- ❑ Construction of Souq Hafeet Project at Saham – USD 5.72 Million
- ❑ Proposed Commercial and Residential Building, Greater Muttrah – USD 5.46 Million
- ❑ Construction of Commercial cum Residential & Car Park Building at Al Khuwair – USD 5.20 Million
- ❑ Construction of 16 Villas at Qurum – USD 4.68 Million
- ❑ Construction of 14 Villas at Muna, Bausher – USD 4.68 Million
- ❑ Construction of Renal Dialysis Center at Amerat – USD 2.86 Million
- ❑ Residential Commercial Building (G+4) , Bait Fatma – USD 3.12 Million
- ❑ Worker Accommodation for M/s. ACP at Rusayl – USD 2.47 Million
- ❑ Construction of 7 Villas Project at MSQ – USD 3.90 Million
- ❑ Construction of Qurum Commercial Complex at Qurum – USD 2.08 Million
- ❑ Construction of 4 – Villas Project at MSQ – USD 1.82 Million
- ❑ Construction of Indian Orthodox Church Hall at Ghala - USD 0.45 Million
- ❑ Construction of Nesto Hypermarket at Saham - USD 6.76 Million
- ❑ Refurbishment works consisting of civil & MEP works at RAM building, G + 5 floors – USD 1.8 Million

MAJOR COMPLETED PROJECTS



**Hatat Complex- B at Wadi Adai –
USD 18.20 Million**



**Villa for Mr. Mohammed Said Al
Wahaibi at Jalmoud – USD 6.86 Million**



**Residential Commercial Building,
G+4, Bait Fatma – USD 3.12 Million**



**Construction of Commercial cum
Residential & Car Park Building at Al
Khuwair – USD 5.20 Million**

MAJOR COMPLETED PROJECTS



**Construction of 16 Villas at Qurum –
USD 4.68 Million**



Single Villa



Twin Villa



Town House

MAJOR COMPLETED PROJECTS



**Residential/Commercial Building at
Darsait – USD 1.30 Million**



**Mosque at Sibal, Wadi Tayeen –
USD 2.08 Million**



**Commercial Building for Mr. Fawaz
Khaled Hamud Mubark Bourisly at Al
Khuwair – USD 1.13 Million**



Mosque at Sohar – USD 1.12 Million

MAJOR COMPLETED PROJECTS



Construction of International School at Seeb – USD 11.83 Million



Construction of Barka Grand Center & WOW Cinema at Barka – USD 13.00 Million



Construction of Residential / Commercial Building at Al Khuwair – USD 14.30 Million

MAJOR COMPLETED PROJECTS



WOW CINEMA – KIDS LOUNGE



WOW CINEMA – KIDS CINEMA



WOW CINEMA, BARKA – PLF CINEMA



WOW CINEMA, BARKA – AUDI 1-3

MAJOR COMPLETED PROJECTS



INDIAN ORTHODOX CHURCH, GHALA



BARKA GRAND CENTER



WOW CINEMA, BARKA – PLF CINEMA



WOW CINEMA, BARKA – GOLD CLASS

MAJOR COMPLETED PROJECTS



RENAL DIALYSIS CENTER, AL AMERAT



AL SERKAL BUILDING, RUWI



RENAL DIALYSIS CENTER, AL AMERAT



ALSERKAL BUILDING, RUWI

MAJOR COMPLETED PROJECTS



SOUQ AT HAFEET SAHAM



NESTO HYPERMARKET AT SAHAM



WOW CINEMA AT BARKA



7-VILLAS MSQ

MAJOR COMPLETED PROJECTS



REFURBISHMENT OF RAM BUILDING – AL KHUWAIR



PROCESS IMPROVEMENTS

<input type="checkbox"/> Purchase	<ul style="list-style-type: none">✓ Committee consists of 5 members, one each from Purchase, Finance and Contract✓ Multilevel Negotiation
<input type="checkbox"/> Cost Monitoring	<ul style="list-style-type: none">✓ Cost to Complete Exercise – Project wise✓ To be reviewed quarterly
<input type="checkbox"/> Time Schedule	<ul style="list-style-type: none">✓ To be monitored by MS project / Primavera
<input type="checkbox"/> Inventory Management	<ul style="list-style-type: none">✓ Computerized Store Module✓ Taken up with M/s Modsoft on Oracle Platform
<input type="checkbox"/> Job Costing	<ul style="list-style-type: none">✓ Job Costing and Profitability worked out through system directly for each project
<input type="checkbox"/> Health Safety & Environment	<ul style="list-style-type: none">✓ The Department is headed by Omani HSE Manager
<input type="checkbox"/> Quality Control	<ul style="list-style-type: none">✓ The Department is headed by Omani Engineer